



OHIO BOARD OF MOTOR VEHICLE REPAIR BOARD MEETING AGENDA

FEBRUARY 15, 2017 10:00 AM

Vern Riffe Tower
77 South High Street
19th Floor, Rm. 1932
Columbus, Ohio 43215

1. Meeting was called to order at 10 a.m.
2. INTRODUCTION OF MEMBERS: Christopher Sterwerf, Kimberly Sherfield, Jennifer Johanson, Craig Robinson, Barry McKew, Kenan McKee, Scott Murray, Jeff Wagner, Earl Dohner, Don Riffe, Theresa Peppers, Michael Greene

GUESTS PRESENT: Scott Zajic – Safelite Auto Glass, Andrew Huffman, Matt Dougher – ASA Ohio
3. DISCUSSION: Scot Zajic, VP of Safelite Auto Glass – Open discussion on the new rule requiring registration numbers on estimates and invoices. Having a master number for corporations with multiple locations.

MOTION FOR MASTER NUMBERS FOR CORPORATIONS WITH MULTIPLE LOCATIONS: Kenan McKee
SECOND: Scott Murray
MOTION CARRIED
4. REVIEW OF NOVEMBER 16, 2016 MEETING MINUTES:
MOTION TO ACCEPT: JEFF WAGNER
SECOND: SCOTT MURRAY
5. BOARD REVIEW AND DETERMINATION RE: PENDING REGISTRATION APPLICATIONS:
 - A. Vote by Board on regular registrations pending from November 1, 2016 through January 31, 2017
MOTION TO APPROVE: EARL DOHNER
SECOND: DON RIFE JR.
MOTION CARRIED

MISSION STATEMENT

Effectively and efficiently enforce Ohio laws by implementing Common Sense Initiatives to enhance consumer protection and promote industry growth and compliance.

6. OTHER BUSINESS:

A. Investigator Reports

2016 TOTALS
Investigator's Reports – Craig Robinson
January 1, 2016 through December 31, 2016

Shop Visits	1,392
Renewal Reminder	224
NOV's	449
New Shop Applications	134
Complaints Investigated	111 (Involving 50 Shops)
Shops Located "Out of Business	84
Total counties visited to date:	44

*Joint Agency Cooperation Case: "Smith Design", Mansfield, Ohio/Richland County. Owner Mr. Jeff Smith, indicted on nine (9) felony counts.

**Worked with NICB concerning three (3) suspect shops; Cuyahoga, Lake & Stark Counties

2017 TOTALS
January 01, 2017 - February 15, 2017

Shop Visits	169
Renewal Reminder	30
NOV's	65
New Shop Applications	10
Complaints Investigated	18 (Involving 18 Shops)
Shops Located "Out of Business	3
Total counties visited to date:	19

2016 TOTALS
Investigator's Reports – Jennifer Johanson
March 6, 2016 through December 31, 2016

Shop Visits	1056	
Renewals	165	
NOV	410	
New Shop Applications	101	
Complaints Investigated	53	(Involving 53 shops)
Shops Located "Out of Business"	70	
Total Counties Visited	35	

2017 TOTALS
January 01, 2017 - February 15, 2017

Shop Visits	128	
Renewal Reminder	24	
NOV's	30	
New Shop Applications	17	
Complaints Investigated	10	(Involving 10 Shops)
Shops Located "Out of Business"	10	
Total counties visited to date:	13	

2017 TOTALS
Investigator Asst. – Theresa Peppers
As of January 1, 2017

Failure to Comply Letters	30
Notice of Violation Letters	36
Failure to Renew Letters	50
Renewal Applications	25
Expired Certificate of Insurance Letters	16
Intro Packets	12

B. Attorney General's Report – (Executive Session if Needed) – AAG Barry McKew – Nothing to report.

C. Legislation Updates – ASA Ohio Rep. Matt Dougher/Andrew Huffman –

DOUGHER: Not a lot to report because they just started a new session. We're going through the Governor's budget right now – line by line. We're picking out those things that may or may not affect us. We're not all through that yet.

HUFFMAN: The Board does receive a little bit of a funding increase. There's a lot of workforce development programs in this budget. There are a lot of shops around Ohio that have a hard time finding employees, qualified employees. We're really supportive of the Governor's efforts to try and promote workforce development especially in the K thru 12. Working with guidance counselors and directing them towards a profession where you can have a really good living and you don't need to go to a four years school; we're very happy to see that. The Air Quality and Development Authority that receive funding in this budget is happy to see that as well.

DOUGHER: Do you guys help distribute some of that information? Because it is a fabulous program for shop owners.

GREENE: Yes.

JOHANSON: He made a presentation.

GREENE: They've gotten some people on board with that through us.

DOUGHER: Great.

STERWERF: Are you referring to the Air Authority?

DOUGHER: Yes. If you're buying a paint booth, it's a no brainer; it's not difficult to do. The more we can get out there, the more we can get some these shops to buy newer paint booths.

GREENE: We also put information on our website for them and we have the investigators carrying the pamphlets with them.

DOUGHER: Awesome!

STERWERF: As far as some of the new funding that comes out from the State, how is that accessed? Is there any good information on how to take advantage of that?

DOUGHER: The Workforce Development?

STERWERF: Right.

DOUGHER: Is that going to be ran the same way it has in the past Andrew? Are you talking about the air quality or are you talking about the workforce development?

STERWERF: Workforce development.

HUFFMAN: Well The Workforce isn't necessarily throwing money at it, it's just creating more programs and working with guidance counsellors. We're going through the details right now; a lot of it is just new programs but we will get you that information. A lot of it will probably be developed through administrative rules; you know how that works. The State of Ohio will say "Ok, Department of Education you need to implement these programs!" Then they pass the administrative rules that implement the program. It won't happen overnight but they'll pass this bill by June 30th.

DOUGHER: Well, hopefully it will go a long way because there is definitely a disconnect between the parents, counsellors and students for this industry. We have to change that.

The other thing is we're going to be bringing in a guy to do some scan tool training in April. I don't have the specific dates yet; we're talking about it. Scan tools are very important to our industry today and it's very important that our shops know how to do it correctly. We are bringing a guy in from Collision Diagnostics Services which is one of the two or three companies that provide these services. As the body shop people know, scanning those things on the in and the out are very important just because of the number of sensors and computers on these vehicles today. In the Cleveland area, I know we're going to be doing it; we're actually going to be doing it "in shop" where we can actually do it live on vehicles. In Cleveland we're going to do it somewhere like CarStar in Strongsville. I'm talking with Don Rife in Columbus, we'll probably do it there, and I'm looking for a shop in Cincinnati.

RIFE: Can I share something with the Board, too when you talk about pre and posed scan? When I called Aztec Collision Diagnostic Services, one of the suppliers, I asked them for a list of referrals and references on who else uses these units in Ohio. They said only four body shops had that unit in all of Ohio. There are only two or three choices out there of these scan tools that works at the OEM level. Basically if there are 1800 shops, 4 have a scan tool that actually does what it needs to do.

ROBINSON: When are you talking about doing this?

DOUGHER: The beginning of April.

ROBINSON: That's when you're going to hit Cleveland?

DOUGHER: This guy comes in from Jacksonville. We'll bring him in Tuesday, he'll do something in Cincinnati then Columbus the following day then Cleveland.

ROBINSON: Let me know when you hit Cleveland.

D. Director's Report – Mike Greene PLEASE SEE ATTACHED

DRP SCAM: AAG Berry McKew pointed me in the right direction to the right person at the AG's office. We got it to them and 20 minutes after I had sent him the e-mail, he already had a trace on who was occupying the building and that this person was not who they said they were.

DOUGHER: Can I ask who it was? Was it a guy that was representing Erie Insurance?

GREENE: No, but he used Erie Insurance as someone that was standing by waiting to sign-up if you sent him money. The AG's office has someone working on that one.

BUDGET TESTIMONY: May begin next week.

E-LIC TRAINING: Begins next week -- going live in December (Could be moved up or back)

BUDGET BILL: Our appropriations are in for FY18 and FY19. About 12 boards did not get approved for FY19; those they were talking about consolidating. We're not in that group; they are mostly medical related boards.

7. OLD BUSINESS:

STERWERF: Approximately a year to a year and a half ago we made a motion to look at the Bureau of Labor Statistics Report as far as employers, body shops reporting payrolls versus body shops with zero payroll. We're going to look at that every year; we should be coming up to take a look at that. I would like to put that on the agenda for the next meeting. If the staff needs help on how to look up that information, I would be more than happy to help out there.

GREENE: We did come up with that last year and we've got the paperwork back at the office. Out of the 1800 or so shops that we have registered, we had 900 that were sole proprietors without employees.

STERWERF: The number I referenced was from the Bureau of Labor Statistics where its income reported from however they are receiving their income but its income reported that the insurance companies probably paid out. That was going to shops that reported zero payroll. That number was pretty large in comparison to what I think our sole proprietor ships were from the board.

GREENE: Yes, maybe you can help get that report.

STERWERF: As we looked at the numbers that were available up to the last 8 were driving that number down. We were making forward progress. It's the only outside figure that I can see to see if the board's making progress and going to continue good work to get more of the people that register and pay their tax dollars.

8. NEW BUSINESS:

A. Election of 2017 Chair & Vice-Chair

MOTION TO RETAIN CHRIS STERWERF AS CHAIR: Don Rife

SECOND: Jeff Wagner

MOTION CARRIED

MOTION TO RETAIN DON RIFE AS VICE-CHAIR: Jeff Wagner

SECOND: Earl Dohner

MOTION CARRIED

9. MOTION TO ADJOURN: Earl Dohner

SECOND: Don Rife

MOTION CARRIED

NEXT BOARD MTG. – MAY 17, 2017, LOCATION:

Vern Riffe Tower, 77 South High Street, 19th Floor, Room 1932, Columbus, 43215.

DIRECTOR'S REPORT
February 15, 2017

- I. **FY17 Total Revenue** = \$237,702 (Arrears = \$12,920)
 - A. FY16 Total Revenue = \$239,170 (Arrears = \$18,137)
 - B. Decrease = \$1,468

- II. **1836 Current Registrations**

- A. 1416 Collision Shops
 - B. 180 Glass Shops
 - C. 44 Dealers
 - D. 45 Mobile Businesses
 - E. 1 Airbag Business
 - F. 24 Mechanical
 - G. 126 Tint Installers
- (Total Businesses in E-Licensing System = 4394)

- III. **Non-Compliance**

- A. 255 "Not Registered" under investigations

- IV. **Complaints Forwarded**

<u>AGENCY</u>	<u>2017</u>
OAG	3
EPA	4
TAX	3
BWC	3
NICB	3
DOI	0
IRS	2
BMV	0
OSHP	0
BBB	12

- V. **Other News**

- A. Recent DRP Scam is being investigated by the Attorney General's Office.
- B. The FY18-19 Budget testimony will begin very soon.
- C. The new eLicensing system training begins next week.