



**OHIO BOARD OF MOTOR VEHICLE REPAIR
BOARD MEETING MINUTES**

FEBRUARY 17, 2016 10:00 AM

**Vern Riffe Tower
77 South High Street
19th Floor, Rm. 1932
Columbus, Ohio 43215**

- 1. THE MEETING WAS CALLED TO ORDER at 10:01a.**
- 2. BOARD MEMBERS AND GUESTS IN ATTENADANCE:** Jeff Wagner, Earl Dohner, Chris Sterwerf, Don Rife Jr., Matt Penney, Andrew Huffman (GPG), Matt Dougher (ASA Ohio), Dan Risley (ASA National), Sydney Brunecz (AAG), Michael Greene, Craig Robinson, Theresa Peppers, Kimberly Sherfield.

3. REVIEW OF NOVEMBER 18, 2015 MEETING MINUTES:

**MOTIONS TO ACCEPT: CHRIS STERWERF
SECOND: MATT PENNEY
VOTE: MOTION CARRIED**

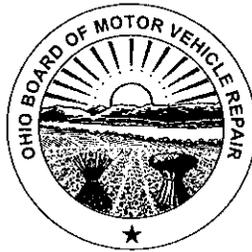
4. BOARD REVIEW AND DETERMINATION RE: PENDING REGISTRATION APPLICATIONS:

- A. Vote by Board on regular registrations pending from November 1, 2015 through January 31, 2016.

**MOTIONS TO ACCEPT: EARL DOHNER
SECOND: CHRIS STERWERF
VOTE: MOTION CARRIED**

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5. OTHER BUSINESS:

A. Investigator's Reports – Invests. Craig Robinson / Theresa Peppers

2015 TOTALS

Shop Visits	968
Renewals	162
NOV	378
New Shop Applications	93
Complaints Investigated	86 (Involving 87 Shops)
Shops Located "Out of Business"	39

May 2015 / Lake County: While visiting one of the shops up in Lake County I was attacked by the shop dog, a German shepherd. I was treated and released from local hospital.

I worked with NICB & Richland County Sheriff's Department on joint investigation of an illegal shop in Mansfield, Ohio, Richland County. This is still ongoing and probably will be. He is involved in a lot of things that are illegal. They're all in the automotive area including false titles. He has a plethora of different problems he's dealing with.

Total counties visited: 42

YEAR TO DATE ACTIVITY TOTALS January 01, 2016 through February 17, 2016 Investigator Craig Robinson

Shop Visits	160
Renewals	23
NOV	33
New Shop Applications	22
Complaints Investigated	19 (Involving 19 Shops)
Shops Located "Out of Business"	11

Total counties visited year to date: 15

B. Attorney General's Report – AAG Sydney Brunecz – On going litigation.

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Request for Executive Session to discussion pending emanate court action.

MOTION TO GO INTO EXECUTIVE SESSION: CHRIS STERWERF ROLL CALL VOTE:

**RIFFE: YES
PENNEY: YES
DOHNER: YES
STERWERF: YES
WAGNER: YES**

MOTION TO COME OUT OF EXECUTIVE SESSION: MATT PENNEY

ROLL CALL VOTE:

**RIFFE: YES
PENNEY: YES
DOHNER: YES
STERWERF: YES
WAGNER: YES**

C. Legislation Updates – ASA Ohio Rep. Matt Dougher

I have a short list of some legislation we are working on currently. As you know, the legislators are looking at eliminating some of the boards here in Ohio and we had our turn last week in front of the Sunset Review Committee. Unfortunately, I was having a medical procedure but Mike, Jeff and Jamie all testified last week and from what I understand it went pretty well. It looks like the report from the Senate is due June 1st or actually due before any of the other reports are supposed to be due, which is the end of the year. I talked to Andrew this morning; so once we get a hold of that we'll know what our next step will be. How we go about doing a campaign if need be, to make sure that when it goes to final vote that we're still around. We feel this board is very, very important to our industry and I know that a number of our members sent letters in and called their legislators. They're behind it.

GREENE: I thought it was a very positive hearing. I thought they were very engaged; all of them were. Which is not the norm. They asked some very good questions, they asked a lot of questions and even at the end we got a comment from Senator Thomas that stated it sounded like we needed more teeth in our law and needed to look into that rather than anything else. The Chairman agreed to look into that once they got back into session. That, to me, was a pretty positive sign since Chairman Jordan is the one that spearheaded this thing to begin with. I thought it was very good, he didn't ask any tough questions at all. Senator Jordan didn't say anything negative. The impression I got, and I listened to all of

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the other boards testify, too; I think we came out of there looking good. One thing that Senator Jordan said at the beginning of the hearings was he was going to try and have a report by April.

DOUGHER: The deadline is June 1.

GREENE: Right, the deadline is June 1 but he wanted to... he was shooting for April.

DOUGHER: And we're going to keep track of that from our end, too. I will tell, as you know, we are still going to try and add the mechanical shops to the board; but obviously that's on hold until we know what happens here. As soon as that gets resolved, we'll then go back into work on Senate Bill 37 and HB 199. There are a number of ways to go about doing that; we're talking about that right now. That will be our next goal. I don't want you to think that we've forgotten about you.

GREENE: I really appreciate Jeff and Jamie being there to testify and all of the support from ASA and from Andrew's group, I really appreciate that.

WAGNER: I actually sat down and was asked to come back up and then they just started a barrage of questions, they were all good. The ironic thing is it really spurred a lot of texting, real quick, when he talked about needing more teeth in this bill, I think within about 5 seconds I got a text from (INAUDIBLE) asking "You're not asking for that (INAUDIBLE)

DOUGHER: I think, you know, we had the right people testifying. Thank you, both of you.

GREENE: Ours went better than any of them (other boards testifying) that day.

DOUGHER: Believe it or not there's more towing reform going through the chambers right now and it has to do with unclaimed vehicles. If you haven't heard what's in this legislation which is actually, I think, pretty good for our industry. If there's a vehicle that's worth less than \$1500 sitting your lot, you will be able to obtain a salvage title and be able to sell that for parts or destruction. You will not be able to obviously go and fix it up sell it; sell it as a salvage vehicle not for the road. This is a pretty simple process compared to going about getting an unclaimed motor vehicle. If you have a couple of those cars on your lot, which a lot of guys do, that \$1500 threshold is actually \$2000 less than what the unclaimed motor vehicle title is. You will be able to charge storage fees in the language of this bill. Right now, for unclaimed motor vehicles, you cannot charge storage fees and deduct it to get to that \$3500 amount. From what we can understand or what we know of this language, there is nothing in there that says what that charge is going to be because there is no language that says you can only charge so much money. We're going to move forward with that kind of open ended wording and that way it will be up to the shop owner. Unless the Department of Public Safety comes in and wants something else. But we have not seen that yet. Keep

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an eye out on that, we'll be sending more information out on that towing bill as it proceeds through the chambers.

Jamie, last week, testified the following day on another bill, 429 which is the incumbent workforce training voucher program. That program has been in existence for quite some time now. There's a pool of about \$7,000,000 out there that certain industries can go and get for training purposes for their employees. Unfortunately we can't. A gentleman who owns a number of repair shops, chain stores, went and said, "Wait a minute. We need help too!" We've gotten behind the bill, we're testifying for it; so, again this money goes pretty quick like within the first two weeks of year. They accept applications on January 1 and once the money runs out, it's gone for the year. We'll have that opportunity now because we'll have body shops and automotive technicians included in that for us to be able to go in get some of that money to use as training for our employees which we all desperately need.

GREENE: Is that 429 a Senate Bill or a House Bill?

DOUGHER: A House Bill. A nice gentleman out of the Dayton area; I can't think of the House Members name but I met with him a couple of weeks ago to discuss this.

SHERFIELD: I have a question for the towing bill. How long can a shop hold a vehicle before they claim it?

DOUGHER: The threshold is \$1500. If it's \$1500, you can go and get the title for that vehicle.

SHERFIELD: What I mean is, how many days?

WAGNER: Before you can claim it, how long does it have to set before you can file?

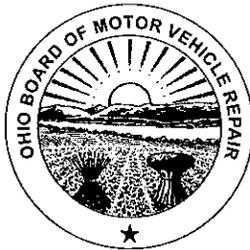
DOUGHER: Well, you're going to have to make an attempt to contact the customer first.

PENNEY: Certified letters, that kind of thing?

DOUGHER: Yes, that kind of thing. There may be a lien on it. The Bureau is going to have to check on the lien holder. If its \$1500, it could be there a week or two weeks, there's no time limit on it. Ok? And it's going to be more than 2 weeks because it takes time to send those letters out to the customer; and you've got to prove you've done that. If there's a lien on the car, meaning someone owes money on it, the bank owns it; you've got to give them the opportunity to pick it up.

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D. Director's Report – Mike Greene

(Please see attached)

A.A.G. Statistics

137 "Not Registered" under investigations – If you go back and look two years ago, that number was almost 500, so we're getting places!

85 "A.G. Prep" cases – What that means is the investigators have used up almost every resource to make them comply. They have received all of the letters from us and they're getting ready to get a letter from the Attorney General's Office.

OTHER NEWS

RULES FILING: I got a notice Tuesday of this week from JCARR; they want to have another hearing on February 29th so the final filing won't be done. It has to be done by March 23rd so the rules won't be filed this week.

STERWERF: Great job at the hearing. For you and Jeff, thanks for supporting us.

GREENE: A couple of things that have come across since then; I told you about the JCARR Hearing on the 29th, we've got a new member appointed. ASA has been on top of this, I have to give you guys credit because out of all of the Boards and Commissions, nobody is getting members appointed – we're getting members appointed right and left. We've got a re-up on Chris and Jeff. They've just appointed Keenan McKee. He works for Mike Loy's Collision in Lewisburg. I've never met Mr. McKee but he should be here at the next meeting.

I've also hired another investigator to take Dan Gibson's place, Jennifer Kochensparger. She has been an investigator for the State for some of the other boards for quite some time. She has a lot of experience; the best interview I've ever sat through, ever! She aced it! She really studied about our laws; she's studied everything about us. I don't think we'll have any issues with her at all. I've talked to some of the other directors she's worked for; they've all said they would hire her back in a heartbeat. She's transferring over March 6 from the Accountancy Board. She'll be here at the next meeting and she'll hit the ground running probably a week after. She'll have a week of office training, maybe a day with Craig and then we'll be up and going.

DOUGHER: Earl was the guy who turned us on to Keenan.

GREENE: Great!

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DOUGHER: He's from his neck of the woods. From my understanding he is a very competent young man.

GREENE: Great, looking forward to it.

DOHNER: The people out there, the movers and shakers, need to know about us and in December I had Mike come out and talk to my Rotary Club. When he talked it was "What's he talking about?" They didn't understand, but after he left, I had a lot of questions to be able to explain it. So, guys, if you got an opportunity to get him in front of some movers and shakers, do that. He does a great job.

GREENE: Thank you!

DOUGHER: You know, something that I've been kind of thinking a little bit about, too is how do we get our registered shops to promote our board? We have the ASA logo/stickers and we also have that big giant sign, which you can't miss it. If there's a way that we can, as shop owners,I know you have a number of, probably stickers on your doors of who you do work with, right? Can we do that? Can we provide a little self-adhesive sticker or something that goes on the door.

GREENE: Well, I'll throw that question to Sydney, is there any problem with us giving them like sticker of our seal?

SHERFIELD: The Liquor Commission does it.

BRUNECZ: I wouldn't image that there would be a problem. I don't think you could force someone to put on their door but I think you could give it to them.

DOHNER: Back when E-Check was in effect, everybody got a metal sign to hang out front plus a sticker. Basically they were the same thing.

GREENE: Right.

DOUGHER: And then again, I don't know how much shops are advertising and whatever advertising they are doing (i.e. on their business cards) if we can encourage them to put "Registered with The Ohio Board of Motor Vehicle Repair". People may start asking questions. Put it on their websites. We need to let them know that we're regulated, we want to be regulated. Maybe regulated is

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a strong word, but we're registered with someone and hey, we're doing things right. People like that, people still like to see the BBB logo.

STERWERF: Plus if you have a link on your website to The Board and The Board has a link with your shops website on it. It helps build awareness and builds you up in the searches.

DOUGHER: I probably should move that up to the front page.

DOHNER: Is there any way we can come up with a standard sign or logo?

GREENE: Well we have one. It's the Ohio Seal with our name on it, basically.

DOHNER: I think somehow we should get our name bigger.

GREENE: We can actually bring that up for a vote if you want and tell me what size you want. I'll look into the cost to get them made and I can also send that seal out electronically so you can put it on your website.

STERWERF: It would be nice if it had the registration number as well. It would be referenced so people don't just....unregistered shops post it falsely.

SHERFIELD: The only way you'll get a sticker is through The Board.

STERWERF: Unless it's done electronically.

GREENE: If The Board wants to make a motion for that and we'll get it done.

WAGNER: A motion just to get a more visible signage?

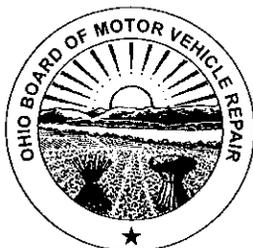
GREENE: Yes. What size you want, we'll have some discussion on that.

WAGNER: You're talking about a bigger font for the actual "Ohio Board of Motor Vehicle Repair" – you want something bolder?

DOUGHER: Maybe you can give Mike some discretion and he'll come back to us with something.

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GREENE: It's up to you.

DOHNER: Do we have to get some kind of approval from somebody? Back with E-Check – I was involved in that one and Spire was the one that put that one together and it took a lot of work and a lot of approval from different people to come up with the logo and everything was on there.

BRUNECZ: I'll have to look into that.

WAGNER: Let's do that then, let's investigate it further.

STERWERF: Should we make a motion to investigate it further and discuss it at the next board meeting?

WAGNER: I guess you could, I don't think you need a motion to investigate.

GREENE: I'll get a price based on several different sizes.

DOUGHER: When we come back to the next meeting, just a suggestion, some designs...

GREENE: Something to look at?

STERWERF: That we can vote on and get it going?

DOUGHER: Yeah, something to vote on and get it going. I don't think you'll want to take a year and do this.

GREENE: Right!

WAGNER: Right! You can do it by the next meeting? (INAUDIBLE)

GREENE: If I can get someone to make us samples, different sizes, I can bring them to our next meeting. That's not a problem.

WAGNER: Then we can send something out, something they can put on their website.

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Earl was talking about the movers and shakers. (INAUDIBLE) have been after Dean to put together a PowerPoint Presentation to take to like your local Rotary and Kiwanis where a lot of movers and shakers belong to these organizations. They have no clue either as to what's going on out there. Those are the people that have conversations because they're usually your business owners and they already have conversations with legislators about other things that affecting the business and stuff. It's not bad to have Mike or even you yourself go and talk to some of your local organizations that want to know what's going on in the industry.

RIFE: I have a question for you along that line. Does the Board have money to develop something like a PowerPoint Presentation for that purpose because that's something I've been requested to do a of couple times. A couple times (INAUDIBLE) and Rotary asked give a presentation but, again, I don't have time to produce the program. If you have one, I could actively because really, the decal is great and all but customers don't care and insurance companies certainly don't care. Its part of what we need but, like you said, talking to the right people which could just be your friends because everybody knows somebody. I think it's the right thing to do get in front of those groups and talking about our industry and how it's changing and how technical it is now.

STERWERF: Plus the PowerPoint can be e-mailed out and distributed amongst the groups.

RIFE: I would use that, I know that.

WAGNER: I know years ago, I went around to some schools and did it and ASA National years ago had a presentation that you could present. Back then it was on CD form. When you went to the high school classes and talked them, as far as getting them interested it was pretty powerful, pretty visual at that time it was very now the music and stuff and the back drops. I don't know what they have now if they have anything out there available. There's got to be tools out there.

GREENE: We have a PowerPoint Program that we've used in the past. It's a little out dated but we could brush that off, update it and give it a shot.

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DOUGHER: Yeah, you're really talking about two different things. You're talking the Board vs. the Industry. That's probably something that we need to do; put something together like that for you so you can go into the schools.

RISLEY: Yeah that one speaks more to you trying to fill the (INAUDIBLE)

DOUGHER: If you are going to be at the next meeting, you could actually bring it up but I know that you've got to go back but I'll bring it up.

STERWERF: With all of this being said, when we send out the applications, the renewals put that information in with the renewals. That way shops will know that "hey, this something that I can advertise" "this is something that I can help building my brand and let people know I'm registered" Put that information in with the renewals.

RIFE: I agree, ASA is the right tool.

DOUGHER: From the industry standpoint, not necessarily the Board standpoint. I think what Mike did for Earl is different from what we need to provide.

DOHNER: So along the same lines. I'm glad Dan's here! ASA Nationals have been working on this thing for, I know, 20 years. I've been on committees where we've talked different states and Ohio has been the fore leader in a lot of it in the things we're doing. Some of these other states are way out in left field. I don't know if Dan would want to help us out on any of this or not because we don't want to put something out there that would contradict another state; another state wouldn't want to do something that would contradict us.

RISLEY: I would be interested in helping you guys in whatever way you guys need help. If you're look for something that is more state specific, it would probably be better generated from here. Maybe Matt can generate and send it to us and we can maybe put our spin on it. If you're looking for something more global in nature about the automotive industry that's obviously something that we can put together that's more global in nature, just depends on what your needs are. We'd be happy to work with you and provide research.

DOHNER: You two can work together?

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RISLEY: Yeah, we can probably manage that!

DOUGHER: We'll figure that out on the way back to the airport.

6. NEW BUSINESS:

A. Elect 2016 Officers

NOMINATION FOR CHRISTOPHER STERWERF FOR CHAIRMAN: PENNEY
SECOND THE NOMINATION FOR CHRISTOPHER STERWERF AS CHAIRMAN: DOHNER
VOTE – NEW CHAIRMAN: CHRISTOPHER STERWERF

NOMINATION FOR DONALD RIFE, JR. FOR VICE CHAIRMAN: PENNEY
SECOND THE NOMINATION FOR DONALD RIFE, JR. FOR VICE CHAIRMAN: DOHNER
VOTE – NEW VICE CHAIRMAN: DONALD RIFE, JR.

B. NEW BOARD MEMBER PACKETS

STERWERF: As taking the role chairman, coming out of the board sometimes it's confusing. You don't really know how the board operates; knowing the intricacies of the law and the nuances of the law, I thought it would be a good idea for new board members to have a printout of the law, the statute, and the rules. I'd like to see even some of the policy, standard operating procedures of the board. Just so everybody understands the inner workings of the board. They say knowledge is power, having that available right in front of us where we can reference it in the meetings. Where we can utilize all of the brains, all of the will power in this room. There are some good people in this room; I think we can really bring this board to life, especially with Senator Thompson. He thinks there might be some teeth that the board needs and I want to be right there at the line ready to put that to work and take advantage of that. If we know the law inside and out, we'll know where we need the teeth added and make those recommendations. I believe that the Attorney General's Office offers training on the inner operations of the board?

BRUNECZ: What we can do is....do you remember, I think it was last board meeting where Rico gave the presentation of the Sunshine Laws and the Open Meetings Act? We can do something like that, I think. Because in that presentation, I know he did kind of have a brief overview of what your boards make up was and kind of just the general powers. If you wanted something more in depth than that we definitely do that though, too.

STERWERF: I think that would be helpful. That way, we'll be more comfortable in making motions, I mean it's just basic Robert's Rules but the context of how the State Board

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operates, and the more information we have the better. I think most people would welcome the training, I know I would.

BRUNECZ: Ok

WAGNER: I think it also helps, too, with people coming in that they understand what the board is designed to do and not do, that helps too. Sometimes misconception is what they expect us to do versus what this board was set up to do. I think that would help to dispel some of that issue as well.

BRUNECZ: Now would you want that in a written memorandum or like an actual presentation?

STERWERF: Or both. Would you be able to e-mail some of the – do you have anything you can that's already readily available/

BRUNECZ: The only thing that I have readily available tailored to your board is that presentation that Rico did last month and we can definitely provide that all the board members since we provided that to you – we did the presentation already. If you wanted something more in depth, I might need a motion just requesting more in depth than that. It would more procedural for my office getting the request.

STERWERF: Ok.

MOTION TO ASK THE ATTORNEY GENERAL'S OFFICE TO PROVIDE MORE DETAILED INFORMATION ON BOARD FUNCTIONING, RULES AND PROCEDURES:

STERWERF

SECOND: RIFE

VOTE: MOTION CARRIED

STERWERF: Also, I talked with Mike, there's going to be a day in the future that I'd like to do a ride along with possibly Craig and just see the day to day workings in how we go about investigating and interacting with the shops. It would be better if I did it up north, where it's outside of my area and I would just review office forms and standard operating procedures just to get a better understanding of the functions of the board.

ROBINSON: I'll get a hold of you, we'll work out a date.

STERWERF: Perfect

WAGNER: It is interesting to see just how much time these guys put in. One time I had to come up and sit with Dan when we met with the Assistant AG when he was working on this

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case from Cincinnati. He was showing me the pictures and everything that's on the computer and how much time that was spent on one person. It was pretty enlightening.

STERWERF: One more thing, I'm going to be travelling to the Truck Maintenance Council, The American Trucking Association. It's basically the ICARR version of the trucking world and I've been pleading my case around the country with all of the different trucking associations, anybody related to collision repair in the trucking world. I mentioned at the last meeting that the Commercial Vehicles Solutions Network just got a Memorandum of Understanding with the Heavy Duty Truck Manufacturers to provide information to the aftermarket world on how to fix the vehicles properly. The one difficulty is mainly gear toward the mechanical aftermarket information, OLEM information. They are under the assumption that someone else is handling it, they think ASA National is handling it, they think the Truck Axle Repair Association is handling it, they think the ACCO Fast Alignment Council of Experts is handling it, they think all of the other different associations are handling it and nobody is. So I'm going to do to the Truck Maintenance Council to plead my case on why the heavy duty truck world needs OEM repair information on how to fix collision damage properly and one of the things I did learn there is some collision repair information for heavy duty trucks in the federal motor carriers act. For instance, I just noticed that the Columbus Transportation Authority, here they have natural gas vehicles. Their buses are on natural gas; any heavy duty natural gas vehicle involved in a collision over 5 miles per hour must be inspected, have the fuel system inspected, it's mandatory. Not a lot of people know that, yet. I'd like to pass that information via the board to shops and get that information out so we can be fixing cars making safer roadways here in Ohio for all of our consumers.

REMINDER OF FINANCIAL DISCLOSURE STATEMENTS

RIFE: So as a member of the board but also as a business owner, I only think of the board when I get the bill once a year and I have to jump through a few hoops to keep my registration up. Is there a way to stay in front of member shops on a monthly basis? I belong to a company called VeriFax and they have what they call a topic of the month. It's a technical bulletin, maybe one page, easy read. Is there something we can put out that would at least touch member shops once a month? Just to remind them who the board is and what the board is there for? Because I lose sight of what it's here for, too; right now it's a once a year thing, you get it in the mail you fill it out (INAUDIBLE).

DOUGHER: Like a newsletter type thing?

RIFE: Yeah

DOUGHER: Something of that nature?

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RIFE: Yeah, but something that is important to the industry shops, we can get them to read it.

GREENE: Right, well what we're doing with the e-mail system is sending stuff out as we get it. That goes to everybody that's in the system whether they're licensed or not. A lot of them are mechanical shops; a lot of them are dealerships – that kind of thing. The only thing is we would need board members to probably produce that and send it to me because we're not auto techs and we don't know much about, other than state business. We would need an expert to say "here, here is something that you should put out".

RIFE: I listened to Craig last time I think maybe he talked about we're there to help the shops. You know, you start out in a friendly way but then once they comply then they don't see you.

ROBINSON: Right now, I have been making a really concerted effort of anytime I'm in town – usually what an investigator does is we select an area we're going to be in for that day. Otherwise I would be chasing everywhere, I select an area a day; usually I select a shop in that area that needs some special attention. What I do is, I use that zip code then and that tells me what's around in that area. Then what I do is I deal with that area that day. For example, I'll pull of ten shops then I'll look in there and I see where three shops have never had a problem, always registered but it's been a long time since anybody there so I'll just slide in there and simply say "Hey, it's great to be here. I just wanted you to know that I'm in the area. I know you don't see us; the reason why you don't see us is because you comply. We just want you to know that we appreciate it and that we're in the area; we're dealing with it – the program does work and while I'm here are you aware of anybody that might be operating under the radar?" That is pretty typical of what I tell these people. It usually elicits some real nice responses from these people.

RIFE: Yeah, that's more valuable probably than the 3 quarters of probably what you could possibly do.

GREENE: And if you look at the weekly reports, you'll see "courtesy visit" that's what those are. That's the investigator stopping at a shop that's legit.

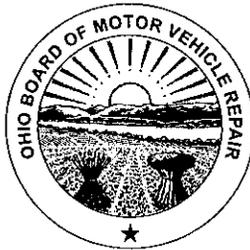
RIFE: Yeah, but out of sight out of mind. Again, if I just complying, I'm doing my thing once a year; what are you bringing to the table for me? What's the value? What are you doing out there? I see the reports because I'm on the board, they don't see the reports.

GREENE: I send those out.

WAGNER: You're not looking for something necessarily on the technical end.

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OHIO BOARD OF MOTOR VEHICLE REPAIR BOARD MEETING MINUTES

RIFE: It could be, it could be a combination of – it's something to think about.

DOUGHER: We need to keep branding the name.

GREENE: We send the weekly reports out statewide. There's nothing on there that's confidential information.

DISCUSSION CONTINUES

RISLEY: I've heard some conversations today maybe a signage, maybe a sticker to bring public awareness. I heard you just ask a question "what's the value, all I get is a bill in the mail every year" If the whole purpose is having a registration is to know who the reputable shops are and this is a collision repair board, why would insurance companies be required to have a licensed number on the check? Why wouldn't a shop have on the final repair order their license number? That to me provides value. Now, every day when I'm writing on my repair orders to my customers that "here's my license number, I'm a reputable shop". So if I go and get an estimate from three places, I'm going to recognize that there's something a little bit different than this from this one and this one and it's something tangible that I can sell. I'm a licensed shop in this State.

GREENE: That has been addressed in every piece of legislation we have had in the last 11 years and we've gotten shot down every time. The insurance companies don't want to do it. The problem is they have lots of money, especially in Ohio.

RIFE: Do we have (The Board) a relationship with the Department of Insurance?

GREENE: You could call it a relationship. They don't want to hear from us.

DISCUSSION CONTINUES

7. **MOTION TO ADJOURN: DOHNER**
SECOND: STERWERF
VOTE: MOTION CARRIED

NEXT BOARD MTG. – MAY 18, 2016, LOCATION:
Vern Riffe Tower, 77 South High Street, 19th Floor, Room 1932, Columbus, 43215.

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